



FINANCIAL REVIEW

YEAR TO DATE MARCH 31, 2022

Kent A. Britton | Chief Financial Officer



PORT CORPUS CHRISTI®

May 3, 2022 Audit Committee

TABLE OF CONTENTS

- I. Executive Summary
- II. Summary Year-to-Date Results
- III. Key Historical Trends
- IV. Crude and Refined Products Update

Appendix: Detailed Financial Information



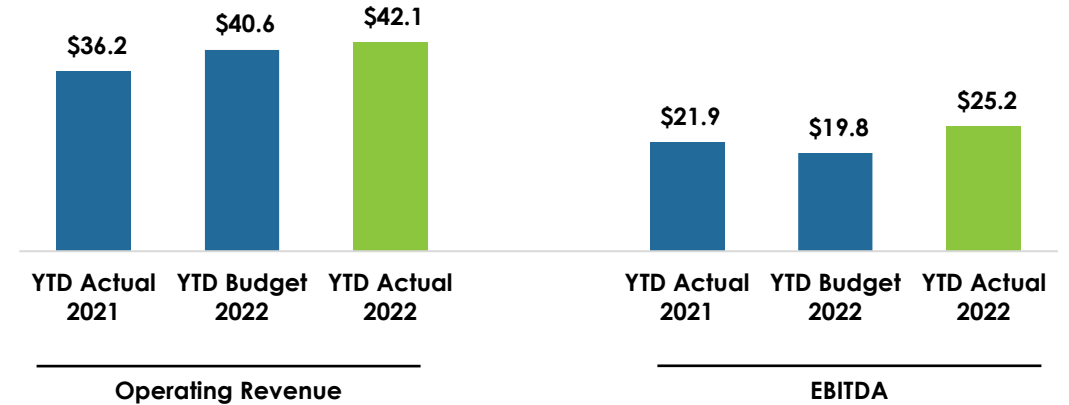
EXECUTIVE SUMMARY

Key Year to Date Highlights

- Year to date Tonnage up 16.4% from the prior year.
 - 1st Quarter of 2022 was the second highest quarterly tonnage in the Port's history.
- Year to date EBITDA exceeds Budget by 27.4% and above the same period Prior Year by 14.8%.
 - Revenue 3.7% ahead of Budget, and 16% ahead of 2021.
 - Operating Expenses, excluding depreciation, are 18.8% lower than budget due to lower employee services costs and maintenance; and 18.1% higher than prior year due to higher maintenance, professional services and contracted services.
- 2022 Inbound rail car movements are significantly below 2021, while outbounds are slightly higher than 2021 – overall decrease of 43.9%.
- 2022 Capital Spending below budget and prior Year.

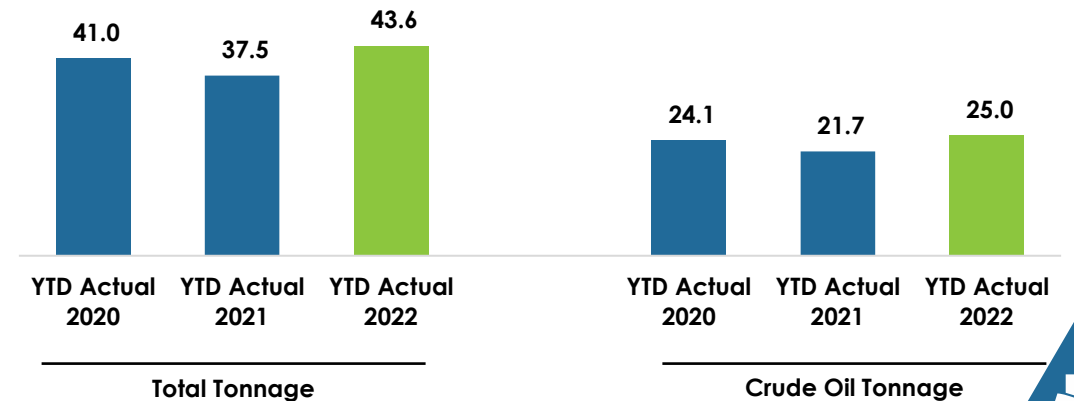
Year-to-Date Operating Revenue and EBITDA*

\$ in millions



Year-to-Date Tonnage

Millions of tons



* EBITDA equals operating revenues less operating expenses (excluding depreciation)

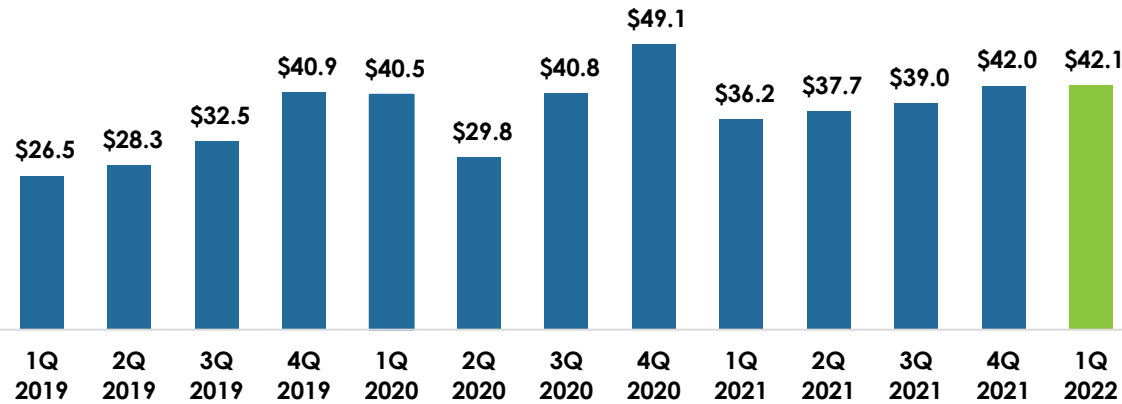


KEY HISTORICAL TRENDS

Operating Revenue

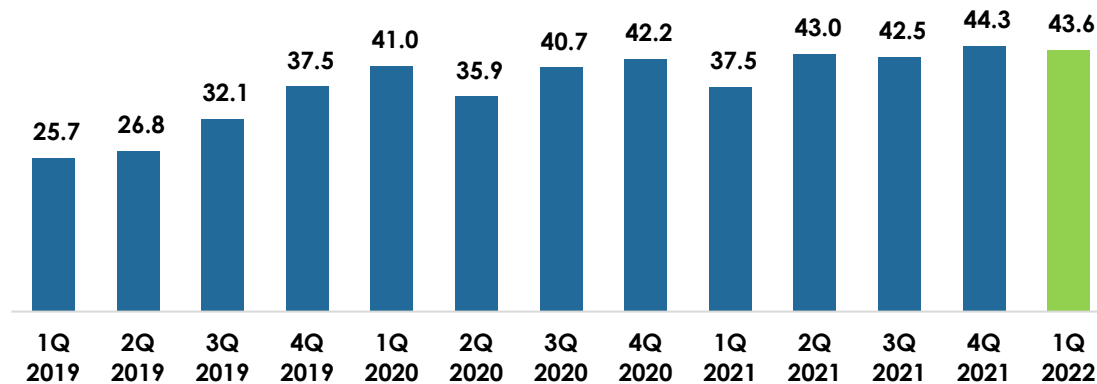
\$ in millions

Q4 2020 Op Rev includes a one-time benefit of \$13.8M for cost sharing on dredging GCGV



Total Tonnage

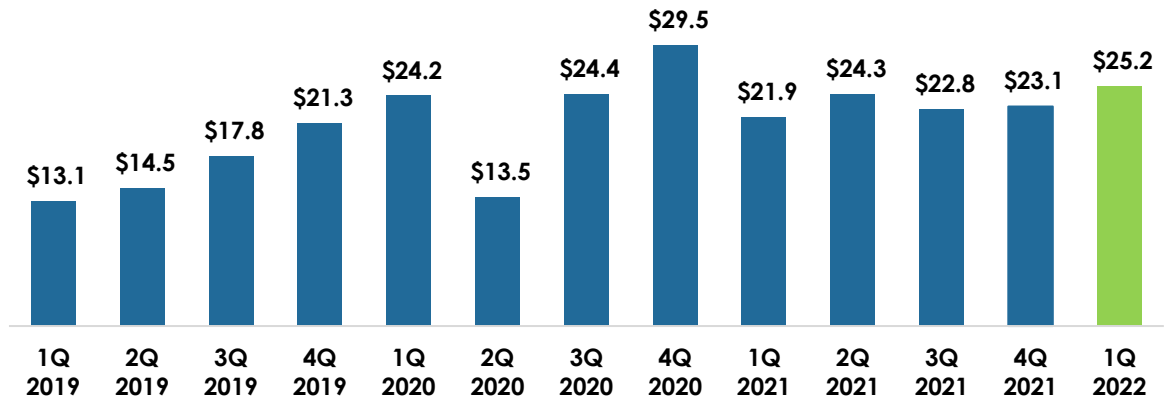
Millions of tons



EBITDA*

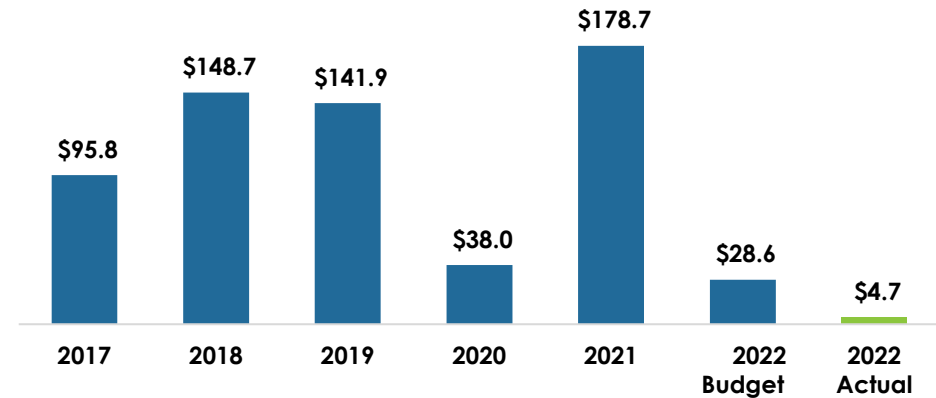
\$ in millions

Q4 2020 Op Rev includes a one-time benefit of \$13.8M for cost sharing on dredging GCGV



Capital Expenditures

\$ in millions



* EBITDA equals operating revenues less operating expenses (excluding depreciation)



APPENDIX: DETAILED FINANCIAL INFORMATION



EXPANDED OPERATIONAL METRICS DETAIL

	YTD 2022 Actual	YTD 2021 Actual	% Variance vs Prior Year	YTD 2022 Budget	Variance vs Budget
Statement of Net Position Items (\$ in millions)					
Assets	\$1,255.7	\$1,139.1	10.2%		
Cash & Investments	275.0	281.0	(2.1%)		
Accounts Receivable	19.0	17.8	6.6%		
Restricted Assets	47.9	77.6	(38.3%)		
Liabilities	380.6	398.8	(4.6%)		
Net Position	\$878.5	\$740.7	18.6%		
Revenue and Expense Items (\$ in millions)					
Operating Revenues	\$42.1	\$36.2	16.1%	\$40.6	3.7%
Operating Expenses	(16.9)	(14.3)	18.1%	(20.8)	(18.8%)
EBITDA	\$25.2	\$21.9	14.8%	\$19.8	27.4%
Depreciation	(5.3)	(4.5)	17.4%	(4.7)	13.2%
Net Operating Income (Loss)	\$19.9	\$17.4	14.1%	\$15.1	31.8%
Non-Operating Revenue/Expense	(1.1)	(2.9)	(61.4%)	(2.9)	(61.6%)
Net Income	\$18.8	\$14.5	29.2%	\$12.2	54.2%
Capital Projects	\$4.7	\$7.2	(34.8%)	\$28.6	(83.6%)
Operational Items					
Tonnage (millions)	43.6	37.5	16.4%		
Ships	570	522	9.2%		
Barges	1,120	1,166	(3.9%)		
Barges and Ships	1,690	1,688	0.1%		
Railcars	9,528	16,974	(43.9%)		



STATEMENT OF NET POSITION DETAIL

\$ in millions	3/31/2022	12/31/2021	\$ Change	% Variance	3/31/2021	\$ Change	Variance
Line Item	Actual	Actual	vs Prior Year	vs Prior Year	Actual	vs Year Ago	vs Year Ago
Assets							
Cash & Investments	\$275.0	\$256.9	\$18.1	7.1%	\$281.0	(\$5.9)	(2.1%)
Accounts Receivable	19.0	18.6	0.4	2.0%	17.8	1.2	6.6%
Restricted Assets	47.9	47.9	0.0	0.0%	77.6	(29.7)	(38.3%)
PP&E, net	908.2	909.4	(1.2)	(0.1%)	757.1	151.1	20.0%
Other Assets	5.6	3.7	1.9	52.5%	5.7	(0.1)	(1.3%)
Total Assets	\$1,255.7	\$1,236.5	\$19.2	1.6%	\$1,139.1	\$116.6	10.2%
Deferred Outflows - Pension	5.6	5.6	–	–	2.6	3.0	116.2%
Total Deferred Outflows	\$5.6	\$5.6	–	–	\$2.6	\$3.0	116.2%
Current Liabilities	10.0	14.5	(4.5)	(31.1%)	15.4	(5.5)	(35.5%)
Unearned Income	59.7	60.2	(0.5)	(0.8%)	64.2	(4.5)	(7.0%)
Long-term Debt	303.9	304.1	(0.2)	(0.1%)	313.3	(9.4)	(3.0%)
Other Liabilities	7.1	5.7	1.4	25.3%	5.9	1.2	19.8%
Total Liabilities	\$380.6	\$384.4	(\$3.8)	(1.0%)	\$398.8	(\$18.2)	(4.6%)
Deferred Inflows - Pension	2.2	2.2	–	nm	2.1	0.1	2.4%
Total Deferred Inflows	\$2.2	\$2.2	–	–	\$2.1	\$0.1	2.4%
Investment in Net Assets	600.3	599.4	0.9	0.1%	488.0	112.2	23.0%
Restricted Net Position	28.5	28.5	0.0	0.0%	27.7	0.8	2.9%
Unrestricted Net Position	249.7	227.6	22.1	9.7%	225.0	24.7	11.0%
Total Net Position	\$878.5	\$855.5	\$22.9	2.7%	\$740.7	\$137.7	18.6%



STATEMENT OF REVENUE AND EXPENSE DETAIL- QTD

	Quarter-to-Date			Variance			
	2022		Budget	vs Q4 2021		vs Q1 Budget	
	Q1	Q4	Q1	\$ Change	% Variance	\$ Change	% Variance
Summary: Statement of Revenues & Expenses (\$ in millions)							
Wharfage	\$22.6	\$21.9	\$21.9	\$0.8	3.5%	\$0.8	3.5%
Dockage	5.7	5.5	5.2	0.2	3.8%	0.5	9.2%
Security	3.8	3.6	3.6	0.2	4.8%	0.2	4.4%
Other Shipping Services	4.3	2.2	3.7	2.0	92.7%	0.6	15.5%
Dredging	1.3	0.6	1.1	0.7	100.0%	0.3	100.0%
Building and Land Rental	4.4	5.3	5.2	(0.9)	(17.2%)	(0.8)	(15.6%)
Total Operating Revenues	\$42.0	\$39.0	\$40.6	\$3.0	7.6%	\$1.4	3.5%
Employee Services	7.1	6.5	8.5	0.6	8.9%	(1.4)	(16.6%)
Maintenance	1.8	2.3	3.1	(0.5)	(20.9%)	(1.3)	(42.6%)
Utilities / Telephone	0.3	0.4	0.4	(0.1)	(19.1%)	(0.1)	(23.5%)
Insurance	1.0	0.8	0.1	0.2	26.8%	0.9	999.3%
Professional / Contracted Services	4.0	6.3	5.1	(2.3)	(37.1%)	(1.1)	(21.8%)
Operator / Event Expenses	0.3	0.3	0.4	0.0	1.2%	(0.1)	(18.9%)
Admin / Trade Dvlp / Other	2.5	2.4	3.3	0.1	2.4%	(0.8)	(23.9%)
Depreciation	5.3	7.6	4.7	(2.3)	(30.4%)	0.6	13.2%
Total Operating Expenses	\$22.2	\$26.5	\$25.5	(\$4.3)	(16.4%)	(\$3.3)	(12.9%)
Net Operating Income (Loss)	\$19.8	\$12.5	\$15.1	\$7.3	58.7%	\$4.7	31.4%
Interest Income (Loss)	1.9	(1.2)	0.2	3.1	(254.3%)	1.6	653.7%
Other Revenue	0.1	(1.6)	-	1.7	nm	0.1	nm
Gain (Loss) on Disposals	-	(1.2)	-	1.2	nm	-	nm
Interest / Bond Expense	(3.1)	(3.1)	(3.2)	0.0	(1.5%)	0.1	(2.3%)
Other Expense	-	0.3	-	(0.3)	nm	-	nm
Hillcrest Revenues / (Expenses)	-	-	-	-	nm	-	nm
Other Revenue / (Expenses)	(\$1.1)	(\$7.0)	(\$2.9)	\$5.9	(83.9%)	\$1.8	(61.6%)
Net Income (Loss)	\$18.7	\$5.5	\$12.2	\$13.2	239.3%	\$6.5	53.7%



STATEMENT OF REVENUE AND EXPENSE DETAIL- YTD

	3/31 Year-to-Date			Variance			
	2022		2021	vs Budget		vs Prior Year	
	Actual	Budget	Actual	\$ Change	% Variance	\$ Change	% Variance
Summary: Statement of Revenues & Expenses (\$ in millions)							
Wharfage	\$22.2	\$21.9	\$18.8	\$0.3	1.4%	\$3.3	17.6%
Dockage	6.8	5.2	4.4	1.6	30.5%	2.4	55.4%
Security	3.9	3.6	3.2	0.3	8.9%	0.7	23.5%
Other Shipping Services*	2.7	3.7	5.2	(0.9)	(25.5%)	(2.5)	(47.3%)
Dredging	0.2	1.1	–	(0.8)	100.0%	0.2	100.0%
Building and Land Rental	6.2	5.2	4.6	1.1	20.7%	1.6	34.8%
Total Operating Revenues	\$42.1	\$40.6	\$36.2	\$1.5	3.7%	\$5.8	16.1%
Employee Services	7.1	8.5	7.1	(1.4)	(16.6%)	(0.0)	(0.4%)
Maintenance	1.8	3.1	1.2	(1.3)	(42.6%)	0.6	49.3%
Utilities / Telephone	0.3	0.4	0.3	(0.1)	(23.5%)	0.0	6.5%
Insurance	1.0	0.9	0.6	0.1	8.0%	0.4	62.9%
Professional / Contracted Services	4.0	5.1	3.0	(1.1)	(21.8%)	1.0	33.9%
Operator / Event Expenses	0.3	0.4	0.1	(0.1)	(18.9%)	0.2	218.6%
Admin / Trade Dvlp / Other	2.5	2.5	2.1	0.0	0.5%	0.4	21.6%
Depreciation	5.3	4.7	4.5	0.6	13.2%	0.8	17.4%
Total Operating Expenses	\$22.2	\$25.5	\$18.8	(\$3.3)	(12.9%)	\$3.4	18.0%
Net Operating Income (Loss)	\$19.9	\$15.1	\$17.4	\$4.8	31.8%	\$2.5	14.1%
Interest Income (Loss)	1.9	0.2	0.2	1.6	653.7%	1.7	928.6%
Other Revenue	0.1	–	0.1	0.1	nm	0.0	3.8%
Gain (Loss) on Disposals	–	–	–	–	nm	–	nm
Interest / Bond Expense	(3.1)	(3.2)	(3.2)	0.1	(2.3%)	0.1	(2.2%)
Other Expense	–	–	–	–	nm	–	nm
Hillcrest Revenues / (Expenses)	–	–	(0.0)	–	nm	0.0	nm
Other Revenue / (Expenses)	(\$1.1)	(\$2.9)	(\$2.9)	\$1.8	(61.6%)	\$1.8	(61.4%)
Net Income (Loss)	\$18.8	\$12.2	\$14.5	\$6.6	54.2%	\$4.2	29.2%



TONNAGE, SHIP & BARGE, AND RAILCAR DETAIL

Millions of Tons	1Q 2022	1Q 2021	Variance vs. Prior Quarter		YTD 2022	YTD 2021	Variance vs. Prior YTD Period	
	Actual	Actual	Tons	%	Actual	Actual	Tons	%
Tonnage								
Petroleum	15.0	11.9	3.0	25.5%	15.0	11.9	3.0	25.5%
Crude Oil	25.0	21.7	3.3	15.1%	25.0	21.7	3.3	15.1%
Dry Bulk	2.0	1.7	0.3	20.9%	2.0	1.7	0.3	20.9%
Bulk Grain	0.9	1.5	(0.6)	(39.3%)	0.9	1.5	(0.6)	(39.3%)
Chemical	0.6	0.5	0.1	21.7%	0.6	0.5	0.1	21.7%
Liquid Bulk	0.1	0.1	(0.0)	(13.1%)	0.1	0.1	(0.0)	(13.1%)
Break Bulk	0.1	0.1	(0.0)	(33.7%)	0.1	0.1	(0.0)	(33.7%)
Total Tonnage	43.6	37.5	6.1	16.4%	43.6	37.5	6.1	16.4%
Ship and Barge Movements								
Ships	570	522	48	9.2%	570	522	48	9.2%
Barges	1,120	1,166	(46)	(3.9%)	1,120	1,166	(46)	(3.9%)
Total Ships and Barges	1,690	1,688	2	0.1%	1,690	1,688	2	0.1%
Railcars								
Inbound	6,432	14,510	(8,078)	(55.7%)	6,432	14,510	(8,078)	(55.7%)
Outbound	3,096	2,464	632	25.6%	3,096	2,464	632	25.6%
Total Railcars	9,528	16,974	(7,446)	(43.9%)	9,528	16,974	(7,446)	(43.9%)



THANK YOU

