

FINANCIAL REVIEW

YEAR TO DATE MARCH 31, 2023

Kent A. Britton | Chief Financial Officer



PORT CORPUS CHRISTI®

May 16, 2023 Commission

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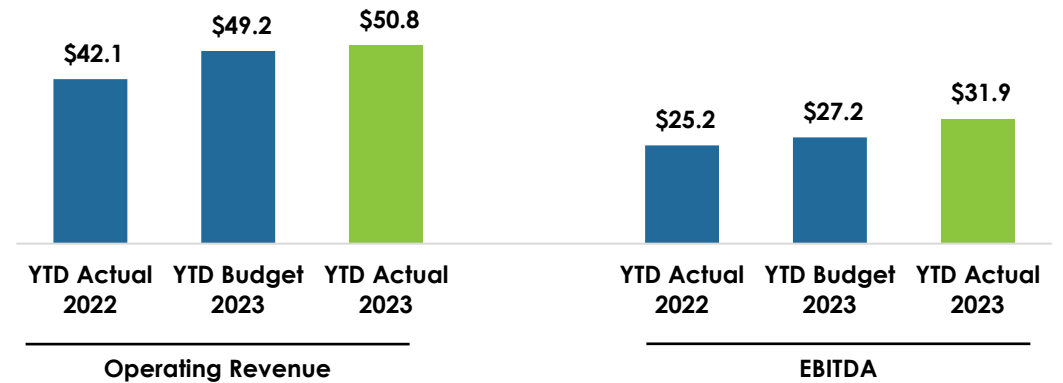
EXECUTIVE SUMMARY

Key Year to Date Highlights

- Year to date Tonnage up 13.6% from the prior year.
 - 1st Quarter of 2023 was the highest quarterly tonnage in the Port's history, the fourth consecutive record quarter.
 - March 2023 tonnage was the highest monthly tonnage in the Port's history.
- Year to date EBITDA exceeds Budget by 17.4% and above the same period Prior Year by 26.7%.
 - Revenue 3% ahead of Budget, and 21% ahead of 2022.
 - Operating Expenses, excluding depreciation, are 14% lower than budget due to lower employee services costs and maintenance; and 12% higher than prior year due to higher professional services and contracted services.
- 2023 Inbound rail car movements are significantly below 2022, while outbounds are slightly higher than 2022 – overall decrease of 44.5%.
- 2023 Capital Spending at budget and above prior Year.

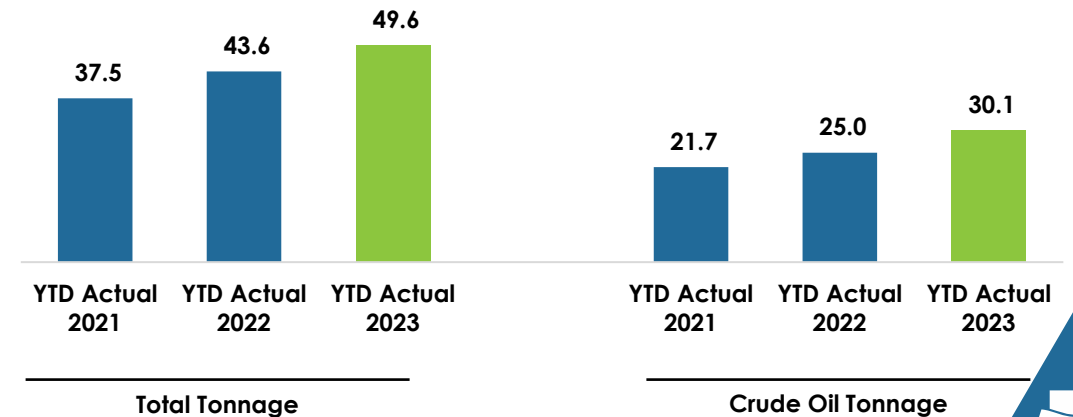
Year-to-Date Operating Revenue and EBITDA*

\$ in millions



Year-to-Date Tonnage

Millions of tons



* EBITDA equals operating revenues less operating expenses (excluding depreciation)

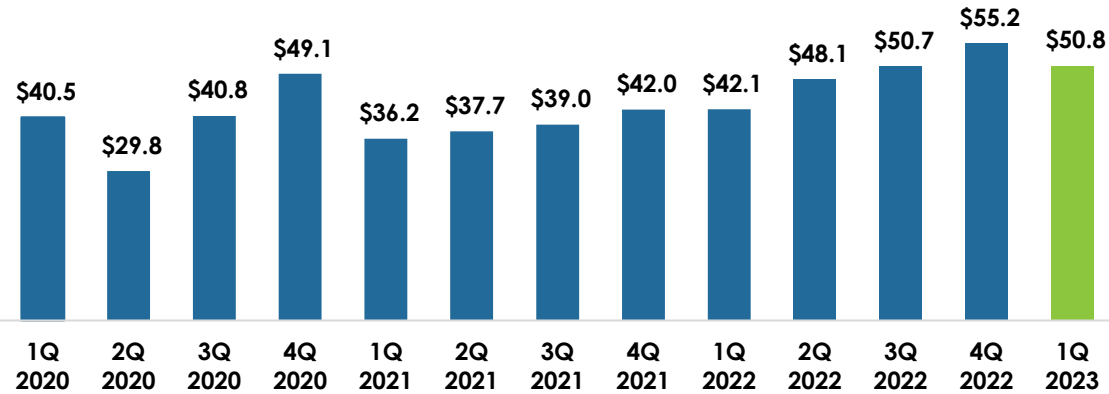


KEY HISTORICAL TRENDS

Operating Revenue

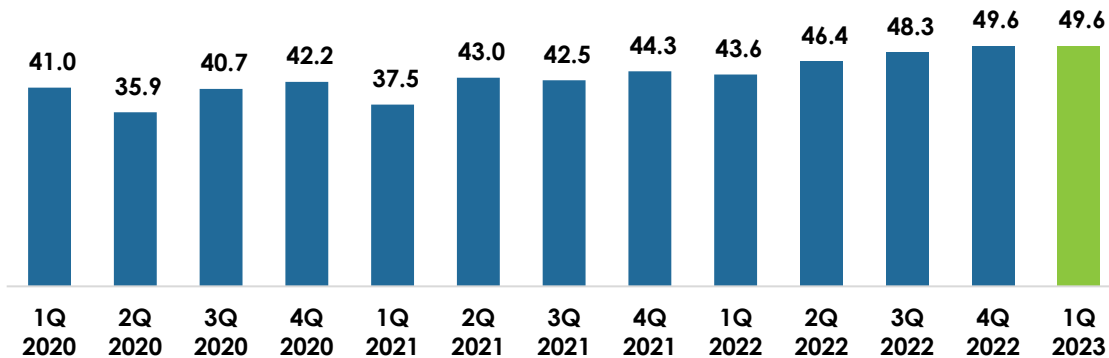
\$ in millions

Q4 2020 Op Rev includes a one-time benefit of \$13.8M for cost sharing on dredging GCGV



Total Tonnage

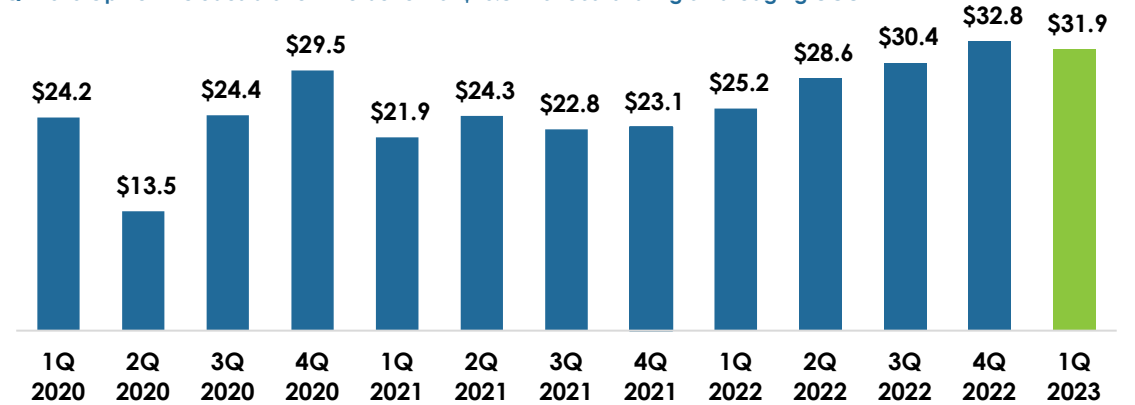
Millions of tons



EBITDA*

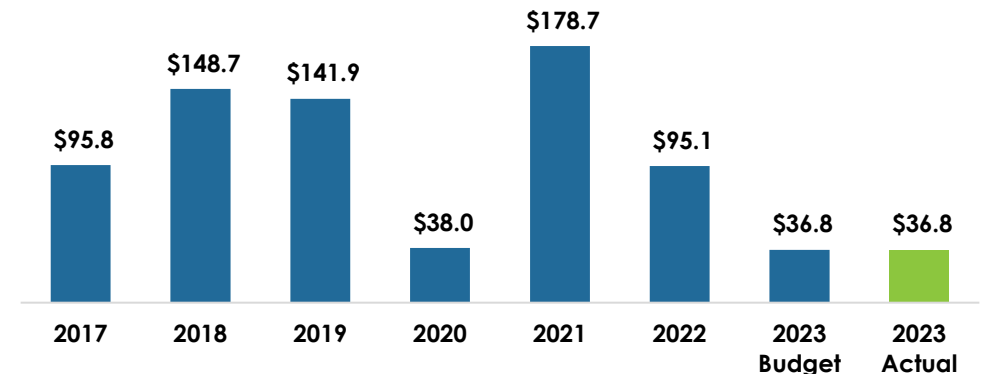
\$ in millions

Q4 2020 Op Rev includes a one-time benefit of \$13.8M for cost sharing on dredging GCGV



Capital Expenditures

\$ in millions



- EBITDA equals operating revenues less operating expenses (excluding depreciation)
- Q42022 Operating Revenue & EBITDA does not include the impact of the implementation of GASB87



APPENDIX: DETAILED FINANCIAL INFORMATION



EXPANDED OPERATIONAL METRICS DETAIL

	YTD 2023 Actual	YTD 2022 Actual	% Variance vs Prior Year	YTD 2023 Budget	Variance vs Budget
Statement of Net Position Items (\$ in millions)					
Assets	\$1,391.4	\$1,255.7	10.8%		
Cash & Investments	249.9	275.0	(9.2%)		
Accounts Receivable	22.4	19.0	18.4%		
Restricted Assets	68.7	47.9	43.4%		
Liabilities	374.9	380.6	(1.5%)		
Net Position	\$1,011.6	\$878.5	15.1%		
Revenue and Expense Items (\$ in millions)					
Operating Revenues	\$50.8	\$42.1	20.7%	\$49.2	3.2%
Operating Expenses	(18.9)	(16.9)	11.7%	(22.0)	(14.3%)
EBITDA	\$31.9	\$25.2	26.7%	\$27.2	17.4%
Depreciation	(6.3)	(5.3)	18.7%	(7.0)	(9.8%)
Net Operating Income (Loss)	\$25.6	\$19.9	28.9%	\$20.2	26.7%
Non-Operating Revenue/Expenses	6.8	(1.1)	(705.1%)	(2.4)	(382.6%)
Net Income	\$32.4	\$18.8	72.8%	\$17.8	81.9%
Capital Projects	\$36.8	\$4.7	684.0%	\$36.8	—
Operational Items					
Tonnage (millions)	49.6	43.6	13.6%		
Ships	608	570	6.7%		
Barges	1,384	1,120	23.6%		
Barges and Ships	1,992	1,690	17.9%		
Railcars	5,284	9,528	(44.5%)		



STATEMENT OF NET POSITION DETAIL

\$ in millions

Line Item	3/31/2023 Actual	12/31/2022 Actual	\$ Change vs Prior Year	% Variance vs Prior Year	3/31/2022 Actual	\$ Change vs Year Ago	Variance vs Year Ago
Assets							
Cash & Investments	\$249.9	\$246.8	\$3.1	1.2%	\$275.0	(\$25.2)	(9.2%)
Accounts Receivable	22.4	23.8	(1.3)	(5.6%)	19.0	3.5	18.4%
Restricted Assets	68.7	68.7	–	–	47.9	20.8	43.4%
PP&E, net	1,032.0	1,008.1	23.8	2.4%	908.2	123.8	13.6%
Other Assets	18.4	14.4	4.1	28.3%	5.6	12.8	229.1%
Total Assets	\$1,391.4	\$1,361.8	\$29.6	2.2%	\$1,255.7	\$135.7	10.8%
Deferred Outflows - Pension	4.5	4.5	–	–	5.6	(1.1)	(19.0%)
Total Deferred Outflows	\$4.5	\$4.5	–	–	\$5.6	(\$1.1)	(19.0%)
Current Liabilities	22.4	28.2	(5.8)	(20.5%)	10.0	12.4	124.8%
Unearned Income	51.0	50.9	0.1	0.2%	59.7	(8.7)	(14.5%)
Long-term Debt	294.1	294.4	(0.2)	(0.1%)	303.9	(9.7)	(3.2%)
Other Liabilities	7.3	5.0	2.4	47.4%	7.1	0.2	3.5%
Total Liabilities	\$374.9	\$378.4	(\$3.5)	(0.9%)	\$380.6	(\$5.7)	(1.5%)
Deferred Inflows - Pension	9.5	9.5	–	nm	2.2	7.3	333.3%
Total Deferred Inflows	\$9.5	\$9.5	–	–	\$2.2	\$7.3	333.3%
Investment in Net Assets	732.5	708.3	24.1	3.4%	600.3	132.2	22.0%
Restricted Net Position	29.3	29.3	–	–	28.5	0.8	2.8%
Unrestricted Net Position	249.8	240.8	9.0	3.7%	249.7	0.1	0.0%
Total Net Position	\$1,011.6	\$978.5	\$33.1	3.4%	\$878.5	\$133.1	15.1%



STATEMENT OF REVENUE AND EXPENSE DETAIL- YTD

	3/31 Year-to-Date			Variance			
	2023		2022	vs Budget		vs Prior Year	
	Actual	Budget	Actual	\$ Change	% Variance	\$ Change	% Variance
Summary: Statement of Revenues & Expenses (\$ in millions)							
Wharfage	\$26.0	\$27.5	\$22.2	(\$1.5)	(5.4%)	\$3.8	17.4%
Dockage	8.8	7.2	6.8	1.6	21.5%	2.0	29.7%
Security	4.7	4.5	3.9	0.1	3.3%	0.7	18.5%
Other Shipping Services	5.6	3.9	2.7	1.7	42.8%	2.9	105.5%
Dredging	0.0	0.5	0.2	(0.5)	100.0%	(0.2)	100.0%
Building and Land Rental	5.6	5.5	6.2	0.2	2.8%	(0.6)	(9.7%)
Total Operating Revenues	\$50.8	\$49.2	\$42.1	\$1.6	3.2%	\$8.7	20.7%
Employee Services	7.0	8.2	7.1	(1.1)	(13.9%)	(0.1)	(1.0%)
Maintenance	1.5	2.8	1.8	(1.3)	(46.8%)	(0.3)	(17.4%)
Utilities / Telephone	0.6	0.4	0.3	0.2	40.3%	0.3	85.6%
Insurance	0.8	1.2	1.0	(0.3)	(27.6%)	(0.1)	(12.1%)
Professional / Contracted Services	4.7	6.1	4.0	(1.4)	(22.3%)	0.8	19.4%
Operator / Event Expenses	0.3	0.3	0.3	(0.0)	(1.8%)	0.0	5.2%
Admin / Trade Dvlp / Other	3.9	3.1	2.5	0.8	25.2%	1.4	57.4%
Depreciation	6.3	7.0	5.3	(0.7)	(9.8%)	1.0	18.7%
Total Operating Expenses	\$25.2	\$29.0	\$22.1	(\$3.8)	(13.2%)	\$3.1	13.9%
Net Operating Income (Loss)	\$25.6	\$20.2	\$20.0	\$5.4	26.7%	\$5.6	28.2%
Interest Income (Loss)	9.8	0.6	1.9	9.2	1,465.8%	7.9	419.4%
Other Revenue	0.1	-	0.1	0.1	nm	0.0	49.9%
Gain (Loss) on Disposals	(0.0)	-	-	(0.0)	nm	(0.0)	nm
Interest / Bond Expense	(3.1)	(3.0)	(3.1)	(0.0)	1.6%	0.0	(0.7%)
Other Expense	-	-	-	-	nm	-	nm
Other Revenue / (Expenses)	\$6.8	(\$2.4)	(\$1.1)	\$9.2	(382.6%)	\$7.9	(705.1%)
Net Income (Loss)	\$32.4	\$17.8	\$18.8	\$14.6	81.9%	\$13.6	72.8%



TONNAGE, SHIP & BARGE, AND RAILCAR DETAIL

Millions of Tons	1Q 2023	1Q 2022	Variance vs. Prior Quarter		YTD 2023	YTD 2022	Variance vs. Prior YTD Period	
	Actual	Actual	Tons	%	Actual	Actual	Tons	%
Tonnage								
Petroleum	15.8	15.0	0.8	5.2%	15.8	15.0	0.8	5.2%
Crude Oil	30.1	25.0	5.2	20.7%	30.1	25.0	5.2	20.7%
Dry Bulk	2.2	2.0	0.2	11.8%	2.2	2.0	0.2	11.8%
Bulk Grain	0.3	0.9	(0.6)	(64.8%)	0.3	0.9	(0.6)	(64.8%)
Chemical	0.8	0.6	0.2	23.2%	0.8	0.6	0.2	23.2%
Liquid Bulk	0.3	0.1	0.3	377.3%	0.3	0.1	0.3	377.3%
Break Bulk	0.0	0.1	(0.1)	(86.8%)	0.0	0.1	(0.1)	(86.8%)
Total Tonnage	49.6	43.6	5.9	13.6%	49.6	43.6	5.9	13.6%
Ship and Barge Movements								
Ships	608	570	38	6.7%	608	570	38	6.7%
Barges	1,384	1,120	264	23.6%	1,384	1,120	264	23.6%
Total Ships and Barges	1,992	1,690	302	17.9%	1,992	1,690	302	17.9%
Railcars								
Inbound	2,177	6,432	(4,255)	(66.2%)	2,177	6,432	(4,255)	(66.2%)
Outbound	3,107	3,096	11	0.4%	3,107	3,096	11	0.4%
Total Railcars	5,284	9,528	(4,244)	(44.5%)	5,284	9,528	(4,244)	(44.5%)



THANK YOU

